

Holistically manage your surgical business



Optum[®] Surgical Profitability Compass analytics increase your ability to engage physicians as performance improvement partners and empower teams to make thousands of timely decisions related to surgical cost reduction, optimization of physician preference items, and greater OR efficiency and improved block scheduling.

How do I ...

... ensure operational excellence?

- **Increase** block and OR utilization and improve turnover time.
- **Reduce** preventable readmissions and returns to OR.

... manage cost and profitable growth?

- **Pinpoint** procedural cost and profitability accurately by physician.
- **Prioritize/grow** profitable procedure volumes and drive service line growth strategy.

... maintain and improve quality of care?

- **Track** risk-adjusted outcomes by procedure and surgeon.
- **Validate** and address variance in supply utilization based on cost and outcomes.

... eliminate supply cost variance?

- **Identify** and manage supply cost and utilization variance.
- **Support** physician-led development of clinical protocols for PPI use; vendor negotiation strategy and execution; and surgeon preference card management.

Driving continuous performance gains

Maximize the value from Optum Surgical Profitability Compass:



Customer benchmarks

Compare cost, profitability, utilization and pricing against 5 million+ procedural cases and 8 million+ supply items.



Root cause analytics

Helps prioritize and pinpoint top opportunities, isolate root cause of variance and engage physicians with presentation-ready results.



Dashboards/scorecards

Monitor performance of key initiatives and present surgeons with a complete view of their preferences and performance.



Expert support

Terrain expert guides strategic and tactical deployment of analytics, helps disseminate best practices and facilitates customer networking.

Want to learn more?

Visit us at optum.com/surgicalprofitabilitycompass.



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